**Territory Manager (Saskatchewan)**

***\*Only Canadian-based applicants will be considered\****

Alliance Door Products of Saskatchewan is seeking an experienced **Territory Manager** to serve our customers across Saskatchewan. This role requires a candidate based in **Saskatchewan**, preferably in the **Saskatoon area** (Regina is also an option).

We offer a values-driven leadership team and the opportunity to grow your career with a trusted Canadian building materials supplier.

As a **Territory Manager (TM)**, you will lead and coordinate sales and marketing activities within Saskatchewan. The TM is a **sales and relationship specialist**, deeply connected to the industry and committed to delivering solutions that meet customer needs.**#INDA**

**Why Join Alliance?**  
We are dedicated to serving our customers and communities with excellence, providing the highest-quality products and services.  
[*Watch what our employees say about working at Alliance Door Products.*](https://dmc.widen.net/s/frpqlxfz5w/alliance-door-products-brand-video-final)

**Position Details:**

* **Shift:** Monday to Friday, regular business hours
* **Compensation:** Salary (dependent on experience)

**Additional Benefits & Perks:**

* Extended medical, dental, and vision plan
* Life insurance & disability benefits
* Registered Retirement Savings Plan (RRSP)
* Employee referral bonus program (up to $775/year per referral)
* Career growth potential
* Staff events (lunches, BBQs, outings)

**Key Responsibilities:**

* Develop and maintain strong customer partnerships through consultation, market research, product knowledge, and technical assistance.
* Collaborate with the Director of Sales to create annual sales budgets and business plans that meet company goals.
* Monitor territory performance and provide regular updates to management.
* Execute marketing programs and implement strategic plans to support sales growth and market penetration.
* Build external business networks and explore new opportunities; negotiate with potential buyers and partners.
* Contribute to company-wide initiatives as part of the Alliance Door Products Sales Team.
* Ensure compliance with company policies and procedures.
* Perform other related duties as assigned.